

Sales Engineer - Electrical Testing Equipment

Electronic Scientific Engineering Ltd. ("ESE"), a member of CORNES Group, with worldwide presence, was established in 1980. ESE is one of the leading industrial material and equipment providers in Asia with over 25 years of experience in the electronics industry.

To cope with business expansion, we are now inviting talented and energetic individuals to join our professional team!

Reporting to the Sales Manager, the focus of the role is to serve our customers by identifying the needs and adaptations of our products, equipment and services to achieve customer satisfaction and profit growth.

Job Responsibilities:

- Responsible for selling business of power and utilities industry
- Expand existing customer base and develop new business opportunities to achieve sales and marketing goals as assigned by the company
- Serves customers by identifying their needs and requirements for electrical testing instrument
- Pre-sales activities such as customer visits, solution preparation and presentation
- Compile data including tracking of leads, contacts, accounts, opportunities and the activities associated with each in corporate CRM.

Job Requirements:

- Bachelor's degree holder in Science, Electronics or Electrical Engineering
- With a minimum 1 year of relevant experience
- Good presentation, communication and influencing skills
- Proactive, energetic, creative, and willing to take up challenges
- Proficiency in both English & Mandarin
- Fresh graduates are also considered

Fringe Benefits:

- 5-days work with bank holiday
- Medical benefit - including direct dependent(s)
- Personal Accident & Life Insurance
- Business Travel Insurance
- Training subsidy (for self-requested or company nominated training)
- MPF - voluntary contributions made by company beyond 5% mandatory contribution, subject to year of services within the company
- Birthday Leave
- Discretionary Bonus
- Staff referral program

Interested candidates please send your CV and expected salary to recruit.hk@ese.com.hk.